

**NEW**  
Sales Rep  
Commission  
Management  
System.



## THE *amazing* DREAM REPORT

Access to complete account information including assets, meter history, service history, contract details and lease portfolio management.

## *targeted* TELE-SALES

Make more calls to the right people.



## *intelligent* DEAL PRICING

Price and document deals faster, with fewer errors.

## *integrated* DELIVERY DESK

Workflow automation to streamline credit approval, inventory assignment, set up, delivery and training.





**Prospect**

**Lead Generation:**

- Telemarketing
- Marketing Campaigns
- Lease Termination Report
- Equipment Notifications

**Lead Management:**

- Call Log Activity Report
- Sales Funnel Report
- Lead Disposition Report
- Lease Termination Report

**Price**

- Proposal Generation
- Equipment Configurator
- Document Templates
- Leasing Details
- Sale Rep Commissions

**Document**

- Order Processing
- Order Details & Catalog
- Document Imaging
- Detail Report

**Deliver**

- Scheduling
- Setup Instructions
- Technical Requirements
- Delivery Documentation

At SalesChain, we understand that your dealership is unique. That's why we work closely with you to provide a solution that suits your specific needs. From prospecting to proposal and order generation, our collaborative process will maximize your people assets.

**Owners** are informed. Linking back office processes with sales activities provides a true end-to-end view of your business. Real-time sales productivity reports are invaluable for detecting trends and making decisions.

**Sales Managers** are empowered with the knowledge to lead and coach their teams - don't spend another weekend creating pipeline reports in MS Excel. Our management reports provide real-time views into what accounts the sales reps are working and what actions are being taken. Our multi-tiered Sales Rep Assignment tool allows you to slice, dice and layer territories based on your preferences. Reassign, add or turn off access to territories with the click of a button. Reps view accounts individually or shared, you decide.

**Sales Reps** will be more productive - no more searching up to 8 places for information about a customer; or calling the leasing companies for buyout quotes. It's all here in our Customer Quick View. Reps will have more time to make productive calls.

**IS Managers** can focus on generating revenue. With SalesChain there is no hardware to maintain or software to install. That means your IS resources can spend their time out in the field generating revenue!

**Features & Benefits**

**Lead Generation**

Sales Dispatch provides automated intelligent lead generation and routing to sales reps!

**Management Analytics**

Integrated reporting for user activity, pipeline, order details and sales rep commissions

**Deal Pricing**

Easy to use product configurator, proposal and order documentation generation

**Delivery Desk Automation**

Seamless handoff of deals to delivery coordinators with automated routing, assignment of tasks and tracking.

**Integrated Solutions**



Please call us today or visit us online for more information  
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